# Scotia Private U.S. Large Cap Growth Pool

## Interim Management Report of Fund Performance

For the period ended June 30, 2018

This interim management report of fund performance contains financial highlights, but does not contain the complete interim financial statements of the investment fund. You can get a copy of the interim financial statements at your request, and at no cost, by calling toll-free 1-800-268-9269, by writing to us at 1832 Asset Management L.P., 1 Adelaide Street East, 28th Floor, Toronto, ON, M5C 2V9 or by visiting our website at www.scotiafunds.com/scotiaprivatepools or SEDAR at www.sedar.com.

Securityholders may also contact us using one of these methods to request a copy of the investment fund's proxy voting policies and procedures, proxy voting disclosure record or quarterly portfolio disclosure.

1832 Asset Management L.P. is the manager (the "Manager") of the fund. In this document, "we", "us", "our" and the "Manager" refer to 1832 Asset Management L.P. and the "Fund" refers to Scotia Private U.S. Large Cap Growth Pool.

The term "net asset value" or "net asset value per unit" in this document refers to the net asset value determined in accordance with Part 14 of National Instrument 81-106 — Investment Fund Continuous Disclosure ("National Instrument 81-106"); while the term "net assets" or "net assets per unit" refers to total equity or net assets attributable to unitholders of the Fund as determined in accordance with International Financial Reporting Standards ("IFRS").

## **Caution Regarding Forward-Looking Statements**

Certain portions of this report, including, but not limited to, "Recent Developments", may contain forward-looking statements about the Fund and the underlying funds, as applicable, including statements with respect to strategies, risks, expected performance events and conditions. Forward-looking statements include statements that are predictive in nature, that depend upon or refer to future events or conditions, or that include words such as "expects", "anticipates", "intends", "plans", "believes", "estimates", "projects" and similar forward-looking expressions or negative versions thereof.

In addition, any statement that may be made concerning future performance, strategies or prospects and possible future action by the Fund is also a forward-looking statement. Forward-looking statements are based on current expectations and projections about future general economic, political and relevant market factors, such as interest rates, foreign exchange rates, equity and capital markets, and the general business environment, in each case assuming no changes to applicable tax or other laws or government regulation. Expectations and projections about future events are inherently subject to, among other things, risks and uncertainties, some of which may be unforeseeable. Accordingly, current assumptions concerning future economic and other factors may prove to be incorrect at a future date.

Forward-looking statements are not guarantees of future performance and actual results or events could differ materially from those expressed or implied in any forward-looking statements made by the Fund. Any number of important factors could contribute to these digressions, including, but not limited to, general economic, political and market factors in North America and internationally, such as interest and foreign exchange rates, global equity and capital markets, business competition, technological change, changes in government relations, unexpected judicial or regulatory proceedings and catastrophic events. We stress that the above mentioned list of important factors is not exhaustive. Some of these risks, uncertainties and other factors are described in the Fund's simplified prospectus, under the heading "Specific risks of mutual funds".

We encourage you to consider these and other factors carefully before making any investment decisions. Forward-looking statements should not be unduly relied upon. Further, you should be aware of the fact that the Fund has no specific intention of updating any forward-looking statements whether as a result of new information, future events or otherwise, prior to the release of the next management report of fund performance, and that the forward-looking statements speak only to the date of this management report of fund performance.

## **Results of Operations**

For the six month period ended June 30, 2018 (the "period"), the Pinnacle Series units of the Fund returned 17.6%. Fund returns are reported net of all management fees and expenses for all series, unlike the returns of the Fund's benchmark, which is based on the performance of an index that does not pay fees or incur expenses. Returns for other series of the Fund will be similar to Pinnacle Series units with any difference in performance being primarily due to different management fees, operating expenses and other expenses that are applicable to that particular series. Please see the "Past Performance" section for the performance of the Fund's other series.

The Fund's broad-based benchmark, the Standard & Poor's 500 Index (C\$), returned 7.5% during the same period. In accordance with National Instrument 81-106, we have included a comparison to broad-based index to help you understand the Fund's performance relative to the general performance of the market, but caution that the Fund's mandate may be significantly different from the index shown.

The Fund's relevant benchmark, the Russell 1000 Growth Index (C\$), returned 12.3% during the same period. We have included this comparison, which more closely reflects the market sectors and/or asset classes in which the Fund invests, to provide a more useful comparative to the performance of the Fund.

The Fund outperformed the relevant benchmark as a result of stock selection, primarily in the Health Care and Information Technology sectors.

Over the period, earnings-per-share ("EPS") growth for the broad U.S. equity market was estimated at about 27%, which may have been partially the result of recent tax reform measures. Based on current trends, the Fund's EPS growth was on track to meet or exceed the long-term goal of growth in the mid-teens.

Stock selection in the Health Care and Information Technology sectors was the largest contributor to the Fund's performance. Adobe Systems Inc., Align Technology Inc. and Nike Inc. were among the top individual contributors. Adobe continued to benefit from the creation of digital media and content. Align Technology delivered strong sales and earnings growth. Nike's growth outside the U.S., which accounts for more than half of its revenue, remained robust.

Stock selection in the Consumer Discretionary sector was the largest detractor from performance. The Fund's overweight position in Starbucks Corp. was the largest individual detractor as the company's same-store sales slowed considerably in China. Nestlé SA detracted from performance as the company struggled with several issues, including currency challenges and eroding pricing power.

During the period, we added to the Fund's holdings in Microsoft Corp., Zoetis Inc., Dollar General Corp. and Gartner Inc.

In addition, the modest wage inflation that has appeared should benefit consumers, potentially increasing spending on the everyday consumables that Dollar General sells.

We added to Gartner as its core business is accelerating, its talent assessment business has been sold, debt is being paid down quickly and retention rates for CEB Inc.'s business (an acquisition made in 2017) are rapidly improving.

We exited the Fund's position in Celgene Corp. While the company has had success with its Otezla treatment for psoriasis, most of the rest of its pipeline has not produced as expected or remains years away from a definitive answer. We also reduced the Fund's holdings in Facebook Inc., Booking Holdings Inc. and Adobe Systems.

Over the past few months, Facebook's management team has indicated that it will need to make major changes and investments in the business to improve the service over the long term. Specifically, the company will be sharply increasing its capital expenditures and security investments to prevent problematic content from appearing on its platform (e.g., fake news, hate speech, influencing content from nation states). Given the large changes in investment and news feed content, we decided to reduce the Fund's position until we have a better understand of the long-term impact of these changes.

We trimmed Booking Holdings as a combination of slowing growth and potential margin pressure led to more modest EPS growth. We reduce Adobe to manage the size of the position, as the stock appreciated over the period and has more than tripled since it was added to the Fund three years ago.

The Fund's net asset value increased by 23.5% to \$346.3 million at June 30, 2018, from \$280.4 million at December 31, 2017. This change was composed of net sales of \$16.0 million and investment performance of the Fund of \$49.9 million. The investment performance of the Fund includes income and expenses which vary year over year. The Fund's income and expenses changed compared to the previous year mainly as a result of fluctuations in average net assets, portfolio activity and changes in the Fund's income earning investments.

Certain series of the Fund, as applicable, may make distributions at a rate determined by the Manager from time to time. If the aggregate amount of distributions in such series exceeds the portion of net income and net realized capital gains allocated to such series, the excess will constitute a return of capital. The Manager does not believe that the return of capital distributions made by such series of the Fund have a meaningful impact on the Fund's ability to implement its investment strategy or to fulfill its investment objective.

## **Recent Developments**

IFRS 9, Financial Instruments

The Funds have adopted IFRS 9, Financial Instruments in the current reporting period commencing January 1, 2018. The adoption of IFRS 9 has been applied retrospectively and does not result in a change to the classification or measurement of financial instruments, in either the current or prior period.

The impact to the Fund will include additional disclosures related to changes to the classification of certain financial instruments to align with the classifications under IFRS 9. Adoption of the standard does not impact net assets attributable to holders of redeemable units.

#### **Related Party Transactions**

The Manager is a wholly-owned subsidiary of The Bank of Nova Scotia ("Scotiabank"). Scotiabank also owns, directly or indirectly, 100% of Scotia Securities Inc. and Tangerine Investment Funds Limited, each a mutual fund dealer, and Scotia Capital Inc. (which includes ScotiaMcLeod and Scotia iTRADE), an investment dealer.

The Manager, on behalf of the Fund, may enter into transactions or arrangements with other members of Scotiabank or certain other companies that are related or connected to the Manager (each a "related party"). All transactions between the Fund and the related parties are in the normal course of business and are carried out at arm's length terms.

The purpose of this section is to provide a brief description of any transaction involving the Fund and a related party.

#### Management Fees

The Manager is responsible for the day-to-day management and operations of the Fund. Certain series of the Fund pay the Manager a management fee for its services as described in the "Management Fee" section later in this document. The management fee is an annualized rate based on the net asset value of each series of the Fund, accrued daily and paid monthly.

#### Fixed Administration Fees and Other Fund Costs

The Manager pays the operating expenses of the Fund, other than Other Fund Costs, in exchange for the payment by the Fund of a fixed rate administration fee (the "Fixed Administration Fee") to the Manager with respect to each series of the Fund. The expenses charged to the Fund in respect of the Fixed Administration Fee are disclosed in the Fund's financial statements. The Fixed Administration Fee is equal to a specified percentage of the net asset value of a series, calculated and paid in the same manner as the management fees for the Fund. Further details about the Fixed Administration Fee can be found in the Fund's most recent simplified prospectus.

In addition, each series of the Fund is responsible for its proportionate share of certain operating expenses ("Other Fund Costs"). Further details about Other Fund Costs can be found in the Fund's most recent simplified prospectus.

The Manager, at its sole discretion, may waive or absorb a portion of a series' expenses. These waivers or absorptions may be terminated at any time without notice.

#### Other Fees

The Manager, or its affiliates, may earn fees and spreads in connection with various services provided to, or transactions with, the Fund, such as banking, custody, brokerage, foreign exchange and derivatives transactions. The Manager, or its affiliates, may earn a foreign exchange spread when unitholders switch between series of funds denominated in different currencies.

#### Independent Review Committee

The Manager has established an independent review committee (the "IRC") in accordance with National Instrument 81-107 — Independent Review Committee for Investment Funds ("NI 81-107") with a mandate to review and provide recommendations or approval, as required, on conflict of interest matters referred to it by the Manager on behalf of the Fund. The IRC is responsible for overseeing the Manager's decisions in situations where the Manager is faced with any present or perceived conflicts of interest, all in accordance with NI 81-107.

The IRC may also approve certain mergers between the Fund and other funds, and any change of the auditor of the Fund. Subject to any corporate and securities law requirements, no securityholder approval will be obtained in such circumstances, but you will be sent a written notice at least 60 days before the effective date of any such transaction or change of auditor. In certain circumstances, securityholder approval may be required to approve certain mergers.

The IRC has five members, Carol S. Perry (Chair), Stephen J. Griggs, Simon Hitzig, Heather A. T. Hunter and Jennifer L. Witterick, each of whom is independent of the Manager. On April 30, 2018, Brahm Gelfand and D. Murray Paton resigned as members of the IRC. On May 15, 2018, the IRC appointed Mr. Griggs and Ms. Hunter as members.

The IRC prepares and files a report to the securityholders each fiscal year that describes the IRC and its activities for secur-

ityholders as well as contains a complete list of the standing instructions. These standing instructions enable the Manager to act in a particular conflict of interest matter on a continuing basis provided the Manager complies with its policies and procedures established to address that conflict of interest matter and reports periodically to the IRC on the matter. This report to the securityholders is available on the Manager's website or, at no cost, by contacting the Manager.

The compensation and other reasonable expenses of the IRC will be paid out of the assets of the Fund as well as out of the assets of the other investment funds for which the IRC may act as the independent review committee. The main components of compensation are an annual retainer and a fee for each committee meeting attended. The chair of the IRC is entitled to an additional fee. Expenses of the IRC may include premiums for insurance coverage, travel expenses and reasonable out-of-pocket expenses.

The Fund received the following standing instructions from the IRC with respect to related party transactions:

- Paying brokerage commissions and spreads to a related party for effecting security transactions on an agency and principal basis on behalf of the Fund;
- Purchases or sales of securities of an issuer from or to another investment fund managed by the Manager;
- Investments in the securities of issuers for which a related underwriter acted as an underwriter during the distribution of such securities and the 60-day period following the completion of such distribution;
- Executing foreign exchange transactions with a related party on behalf of the Fund;
- Purchases of securities of a related party;
- Entering into over-the-counter derivatives on behalf of the Fund with a related party;
- Outsourcing products and services to related parties which can be charged to the Fund;
- Acquisition of prohibited securities as defined by securities regulations;
- Trading in mortgages with a related party.

The Manager is required to advise the IRC of any breach of a condition of the standing instructions. The standing instructions require, among other things, that the investment decision in respect to a related party transaction: (a) is made by the Manager free from any influence by an entity related to the Manager and without taking into account any consideration to any associate or affiliate of the Manager; (b) represents the business judgment of the Manager uninfluenced by considerations other than the best interests of the Fund; and (c) is made in compliance with the Manager's written policies and procedures. Transactions made by the Manager under the standing instructions are subsequently reviewed by the IRC to monitor compliance.

The Fund relied on IRC standing instructions regarding related party transactions during the period.

## **Financial Highlights**

The following tables show selected key financial information about each series of the Fund and are intended to help you understand the Fund's financial performance for the periods indicated. The information on the following tables is based on prescribed regulations and as a result, is not expected to add down due to the increase (decrease) in net assets from operations being based on average units outstanding during the period and all other numbers being based on actual units outstanding at the relevant point in time. Footnotes for the tables are found at the end of the Financial Highlights section.

### The Fund's Net Assets per Unit(1)

		Increase (decrease) from operations:		Distributions:								
				Realized		Total	From net					
	Net			gains	Unrealized	increase	investment					Net
	Assets,			(losses)	gains	(decrease)	income			Return		Assets,
	beginning	Total	Total	for the	(losses) for	from	(excluding		capital	of	Total	end of
For the period ended	of period (\$)	revenue	expenses	period	the period	operations <sup>(2)</sup>	dividends)	dividends	gains	capital	distributions <sup>(3)</sup>	period (\$) <sup>(1)</sup>
Pinnacle Series												
June 30, 2018	22.62	0.12	(0.06)	0.31	3.66	4.03	-	-	-	-	_	26.61
Dec. 31, 2017	19.21	0.17	(0.09)	1.02	2.37	3.47	-	(80.0)	_	-	(0.08)	22.62
Dec. 31, 2016	19.58	0.18	(0.09)	0.59	(0.75)	(0.07)	_	(80.0)	_	-	(0.08)	19.21
Dec. 31, 2015	14.33	0.17	(80.0)	1.56	3.65	5.30	-	(0.09)	_	-	(0.09)	19.58
Dec. 31, 2014	11.33	0.17	(0.04)	2.69	0.34	3.16	-	(0.15)	-	-	(0.15)	14.33
Dec. 31, 2013	8.25	0.13	(0.03)	1.23	1.87	3.20	_	(0.11)	_	_	(0.11)	11.33
Series F												
June 30, 2018	22.11	0.12	(0.16)	0.33	3.64	3.93	-	-	-	-	_	25.89
Dec. 31, 2017	18.89	0.16	(0.28)	0.96	2.60	3.44	-	_	_	-	-	22.11
Dec. 31, 2016	19.35	0.17	(0.25)	0.57	0.14	0.63	-	-	_	-	-	18.89
Dec. 31, 2015	14.22	0.17	(0.24)	1.55	3.68	5.16	-	-	-	-	-	19.35
Dec. 31, 2014	11.26	0.17	(0.15)	2.66	0.45	3.13	_	(0.03)	-	-	(0.03)	14.22
Dec. 31, 2013	8.24	0.13	(0.12)	1.22	2.05	3.28	_	(0.06)	_	_	(0.06)	11.26
Series I												
June 30, 2018	22.72	0.12	(0.03)	0.28	3.68	4.05	-	-	-	-	-	26.76
Dec. 31, 2017	19.32	0.17	(0.05)	0.99	2.66	3.77	-	(0.15)	_	-	(0.15)	22.72
Dec. 31, 2016	19.69	0.18	(0.05)	0.60	(0.94)	(0.21)	-	(0.12)	_	-	(0.12)	19.32
Dec. 31, 2015	14.40	0.17	(0.04)	1.57	3.72	5.42	-	(0.13)	-	-	(0.13)	19.69
Dec. 31, 2014	11.39	0.18	(0.02)	2.70	0.30	3.16	-	(0.17)	-	-	(0.17)	14.40
Dec. 31, 2013	8.29	0.13	(0.01)	1.23	1.87	3.22	_	(0.13)	_	_	(0.13)	11.39
Series M												
June 30, 2018	10.39	0.05	0.04	0.14	1.66	1.81	-	-	-	-	-	12.21
Dec. 31, 2017*	10.00	0.02	(0.01)	0.05	0.31	0.37	_	-	-	-	_	10.39

<sup>\*</sup> Start date for Series M was October 11.

#### **Ratios and Supplemental Data**

			Management	MER before			
	Total net asset	Number of units	expense ratio	waivers or	Trading expense		Net asset value
As at	value (000's) (\$) <sup>(1)</sup>	outstanding <sup>(1)</sup>	("MER") (%) <sup>(2)</sup>	absorptions (%)(2)	ratio (%) <sup>(3)</sup>	rate (%) <sup>(4)</sup>	per unit (\$)
Pinnacle Series							
June 30, 2018	162,668	6,113,883	0.30	0.30	0.01	11.03	26.61
Dec. 31, 2017	132,850	5,874,076	0.30	0.30	0.01	15.78	22.62
Dec. 31, 2016	109,290	5,691,434	0.30	0.30	0.01	9.60	19.21
Dec. 31, 2015	81,163	4,144,093	0.30	0.30	0.01	16.69	19.59
Dec. 31, 2014	64,911	4,530,986	0.30	0.30	0.04	103.05	14.33
Dec. 31, 2013	49,797	4,393,127	0.30	0.30	0.05	87.46	11.34
Series F							
June 30, 2018	1,879	72,561	1.19	1.19	0.01	11.03	25.89
Dec. 31, 2017	1,139	51,542	1.21	1.21	0.01	15.78	22.11
Dec. 31, 2016	1,901	100,701	1.22	1.22	0.01	9.60	18.88
Dec. 31, 2015	890	45,964	1.21	1.21	0.01	16.69	19.35
Dec. 31, 2014	506	35,558	1.21	1.68	0.04	103.05	14.22
Dec. 31, 2013	314	27,924	1.16	2.21	0.05	87.46	11.26

<sup>(1)</sup> This information is derived from the Fund's interim and audited annual financial statements. The net assets per unit presented in the financial statements may differ from the net asset value calculated for Fund pricing purposes. An explanation of these differences can be found in note 2 of the Fund's financial statements. The net asset value per unit at the end of the period is disclosed in Ratios and Supplemental Data.

<sup>(2)</sup> Net assets per unit and distributions per unit are based on the actual number of units outstanding for the relevant series at the relevant time. The increase (decrease) in net assets from operations per unit is based on the weighted average number of units outstanding over the period.

<sup>(3)</sup> Distributions were paid in cash or reinvested in additional units of the Fund.

A	Total net asset	Number of units	Management expense ratio	MER before waivers or	Trading expense		
As at	value (000's) (\$) <sup>(1)</sup>	outstanding <sup>(1)</sup>	("MER") (%) <sup>(2)</sup>	absorptions (%) <sup>(2)</sup>	ratio (%) <sup>(3)</sup>	rate (%) <sup>(4)</sup>	per unit (\$)
Series I							
June 30, 2018	4,898	183,054	0.08	0.08	0.01	11.03	26.76
Dec. 31, 2017	4,968	218,631	0.08	0.08	0.01	15.78	22.72
Dec. 31, 2016	5,941	307,650	0.08	0.08	0.01	9.60	19.31
Dec. 31, 2015	5,813	295,235	0.08	0.08	0.01	16.69	19.69
Dec. 31, 2014	4,988	346,444	0.09	0.10	0.04	103.05	14.40
Dec. 31, 2013	4,186	367,599	0.10	0.11	0.05	87.46	11.39
Series M							_
June 30, 2018	176,809	13,619,736	0.47	0.47	0.01	11.03	12.21
Dec. 31, 2017	141,465	13,619,736	0.45	0.45	0.01	15.78	10.39

<sup>(1)</sup> This information is provided as at the period end of the years shown.

## **Management Fees**

The management fee is an annualized rate based on the net asset value of each series of the Fund, accrued daily and paid monthly. The management fees cover the costs of managing the Fund, arranging for investment analysis, recommendations and investment decision making for the Fund, arranging for distribution of the Fund, marketing and promotion of the Fund and providing or arranging for other services.

The breakdown of services received in consideration of management fees for each series, as a percentage of the management fees, are as follows:

	Management	Dealer	
	fees (%)	compensation (%)	Other† (%)
Pinnacle Series*	n/a	n/a	n/a
Series F	1.00	n/a	100.0
Series I*	n/a	n/a	n/a
Series M	0.40	n/a	100.0

The management fee for this series is negotiated and paid directly by these unitholders and not by the Fund.

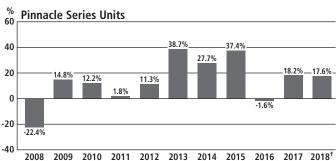
#### **Past Performance**

The following shows the past performance for each series and will not necessarily indicate how the Fund will perform in the future. The information shown assumes that all distributions made by each series of the Fund in the periods shown were reinvested in additional units of the relevant series. In addition, the information does not take into account sales, redemption, distribution or other optional charges that would have reduced returns or performance.

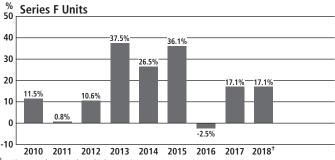
#### **Year-by-Year Returns**

The following charts show the performance for each series of the Fund and illustrate how performance has varied from year to year. The charts show, in percentage terms, how much an investment

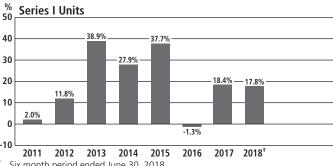
held on the first day of each calendar year would have increased or decreased by the last day of each calendar year for that series.



Six month period ended June 30, 2018.



Six month period ended June 30, 2018.



<sup>(2)</sup> The management expense ratio is based on the total expenses (including sales tax, and excluding commissions and other portfolio transaction costs) of each series of the Fund and a proportional share of underlying funds' expenses (mutual funds, ETFs and closed-end funds), where applicable, for the stated period and is expressed as an annualized percentage of daily average net asset value during the period.

<sup>(3)</sup> The trading expense ratio represents total commissions and other portfolio transaction costs of the Fund and the underlying funds, where applicable, expressed as an annualized percentage of daily average net asset value of the Fund during the period.

<sup>(4)</sup> The Fund's portfolio turnover rate indicates how actively the Fund's portfolio advisor manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the period. The higher a fund's portfolio turnover rate in a period, the greater the trading costs payable by the fund in the period, and the greater the chance of an investor receiving taxable capital gains in the year. There is not necessarily a relationship between a high turnover rate and the performance of a fund.

Relates to all services provided by the Manager described above except dealer compensation

## **Summary of Investment Portfolio**

The Summary of Investment Portfolio may change due to ongoing portfolio transactions. A quarterly portfolio update is available to the investor at no cost by calling 1-800-268-9269, or by visiting www.scotiabank.com/scotiaprivatepools, 60 days after quarter end, except for December 31, which is the calendar year end, when they are available after 90 days.

By Industry	% of net asset value <sup>(1)</sup>
Information Technology	51.8
Consumer Discretionary	24.7
Health Care	15.1
Consumer Staples	3.9
Cash and Cash Equivalents	3.8
Other Net Assets (Liabilities)	0.7

## **Top Holdings**

Issuer	% of net asset value <sup>(1)</sup>
Microsoft Corporation	7.6
Adobe Systems Incorporated	7.5
NIKE, Inc., Class B	7.1
Visa Inc.	6.1
Alphabet Inc., Class C	5.9
Align Technology Inc.	5.9
Zoetis Inc.	5.4
O'Reilly Automotive, Inc.	5.3
Automatic Data Processing, Inc.	5.1
Dollar General Corporation	4.9
Accenture PLC, Class A	4.3
Starbucks Corporation	4.2
Nestlé S.A.–ADR	3.9
Facebook Inc.	3.8
Regeneron Pharmaceuticals, Inc.	3.8
Gartner Inc., Class A	3.8
Cash and Cash Equivalents	3.8
Oracle Corporation	3.8
Booking Holdings Inc.	3.2
MasterCard, Inc., Class A	2.1
Alphabet Inc., Class A	1.8

<sup>&</sup>lt;sup>(1)</sup> Based on the net asset value, therefore, weightings presented in the Schedule of Investments may differ from the ones disclosed above.

