



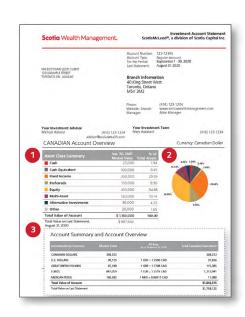
READING YOUR INVESTMENT ACCOUNT STATEMENTS

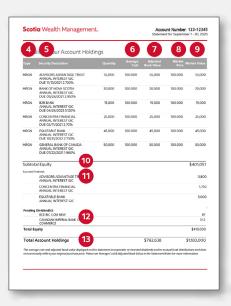
You will receive account statements from ScotiaMcLeod on a regular basis. As illustrated, these will provide you with the details of your transactions over the reporting period and will summarize your investment holdings.

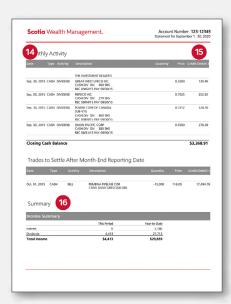
YOUR REGULAR ACCOUNT

- 1. Asset Class Summary: Summarizes all the investments in your account, categorized by the type of assets they represent, including cash, fixed income, preferreds, equities, multi-assets, alternative investments, and other. Each asset class is listed according to its market value and its percentage of your overall account.
 - Note: only the asset classes of securities you hold in your account will be displayed in your statement.
- **2. Pie Chart:** Displays each asset class in a colour coded pie chart broken down by percent of total assets.
- 3. Account Summary and Account Overview: Displays foreign currencies held within your account and the corresponding Canadian dollar equivalent. The summary table also shows the exchange rate to Canadian Dollar for each currency held and an aggregated total Canadian Dollar equivalent compared with your last statement in the bottom two rows.
 - "Total Value of Account" refers to the total market value of priced securities within your account, by currency, including cash balances, accrued interest and pending dividends/payments at the close of the date indicated on the statement.

Note: this table will be displayed in your statement only if you hold multiple currencies within your account.







DETAILS OF YOUR ACCOUNT HOLDINGS

- **4. Type:** Displayed for Regular Margin Accounts only. This column shows whether the transaction was cash, margin, income, COD, QSSP margin, QSSP cash, short, or other. Transactions in Registered Accounts are all considered cash.
- **5. Security Description:** All securities displayed in the Account Holdings section are segregated unless they are described otherwise in this column. Securities registered in your name are also reflected here.
- **6. Average Cost:** The cost of acquiring one share or unit of a security, including commissions and fees.
- Adjusted Book Value: The total reached by multiplying your adjusted average cost by the number of shares or units of a security.
- **8. Market Price:** The per share or unit cost of a security as valued in the market.
- **9. Market Value:** Determined by multiplying the price by the number of shares or units held.
- **10. Subtotal:** This figure represents the net market value of all positions within the asset class, excluding any accrued interest and/or pending dividends.
- **11. Accrued Interest:** The amount of interest earned on a fixed income security but not yet paid into the account.

- **12. Pending Dividends/Payments:** Dividends/ distributions declared by the issuer and payable on a security, not taking into account any withholding taxes that may be incurred by a security holder after the payment of such dividends/distributions.
- **13. Total Account Holdings:** This figure represents all the securities in your portfolio and the total market value for those securities.

MONTHLY ACTIVITY

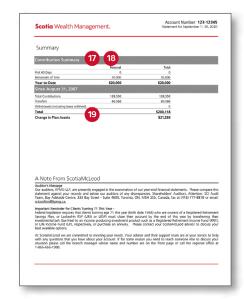
- **14. Date:** In the case of executed trades, the settlement date is shown; for other transactions, the date they were processed is shown.
- **15. Credit/Debit:** The figures in this column represent how much the transaction increased or decreased your account's cash balance. Debit amounts are represented by a "-" and result in a reduction in the cash balance; a credit amount is an increase in the cash balance.

SUMMARY

16. Income Summary: Shows the dividend and interest income earned in the period from the last statement date to the current statement date, and in the year-to-date.

YOUR REGISTERED ACCOUNTS

- 17. Contribution Summary (RRSP accounts): Indicates the amounts you have contributed to your Personal and Spousal RRSPs for the first 60 days of the calendar year. These contributions are eligible for the previous calendar year, the remainder of the year (i.e., March to December), and the total year-to-date. The total contributions made since the RRSP account was opened are also listed, as well as the details of all transfers and withdrawals.
- 18. Payment Summary (RRIF, LIF accounts): According to RRIF/LIF rules, you must withdraw funds from your account on a certain schedule. Payment Frequency indicates how often the payment is made (e.g., monthly).
 Minimum Annual Payment is the minimum annual amount the Canada Revenue Agency requires you to withdraw from your RRIF account. If our records show that you have elected to receive an annual amount that is greater than the specified minimum payment, that amount is displayed as the Elected Payment Amount. Maximum Annual Payment represents the maximum amount you can withdraw from your LIF account. Taxes Withheld represents the amount withdrawn from your RRIF/LIF and remitted as withholding taxes on your behalf.
- 19. Change in Plan Assets (RRSP, LIRA, GRSP, DPSP accounts): This line indicates the change in the value of your plan assets since the day you opened your Registered Account, or since November 1, 1991, if your account was opened before that date. This change is calculated by comparing the current Net Asset Value to the sum of all the contributions and transfers into your account less any withdrawals. If you transferred your account from another financial institution, remember that your holdings may have been transferred at their original book value instead of at the current market value. In that case, the Change in Plan Assets figure captures your portfolio's performance at both ScotiaMcLeod and your previous institution.





Scotia Wealth Management.

[®] Registered trademark of The Bank of Nova Scotia, used under licence. Scotia Wealth Management[®] consists of a range of financial services provided by The Bank of Nova Scotia (Scotiabank[®]); The Bank of Nova Scotia Trust Company (Scotiatrust[®]); Private Investment Counsel, a service of 1832 Asset Management L.P.; 1832 Asset Management U.S. Inc.; Scotia Wealth Insurance Services Inc.; and ScotiaMcLeod[®], a division of Scotia Capital Inc. Scotia Capital Inc. Scotia Capital Inc. is a member of the Canadian Investor Protection Fund and the Investment Industry Regulatory Organization of Canada.